



# Introduction to LEMAN



# More than 120 years of experience

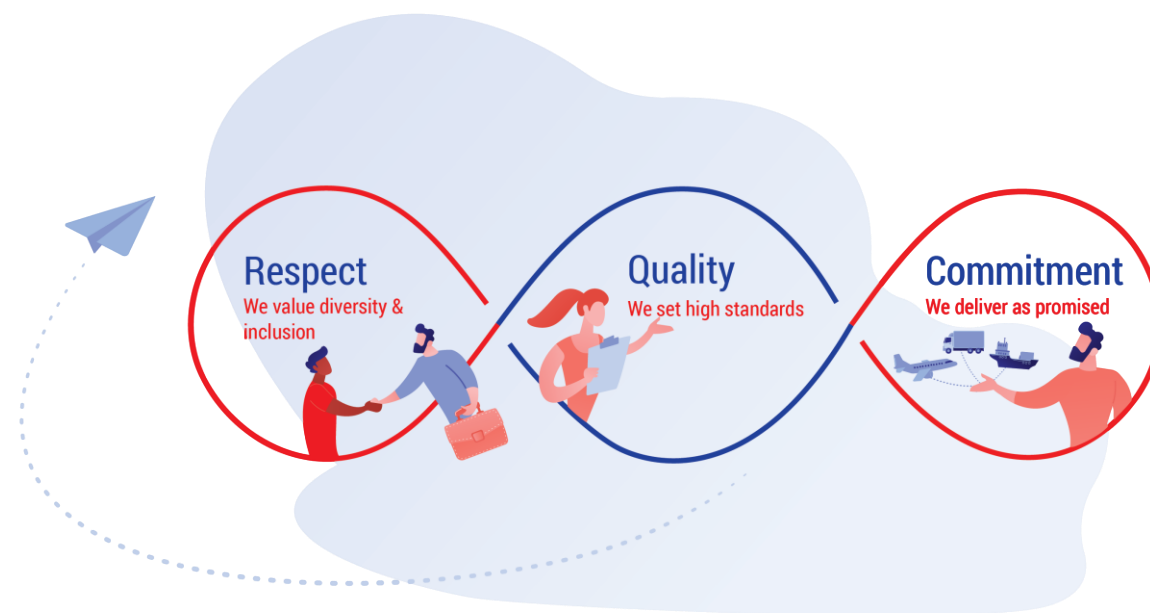




Every day, LEMAN helps companies and people all over the world delivering high-quality logistics and transport solutions.

We always strive to live up to our values in our approach to customers, colleagues, our surroundings, and the environment.

We are big enough to deliver high quality, global supply chain solution while small enough to care about every single customer of ours.





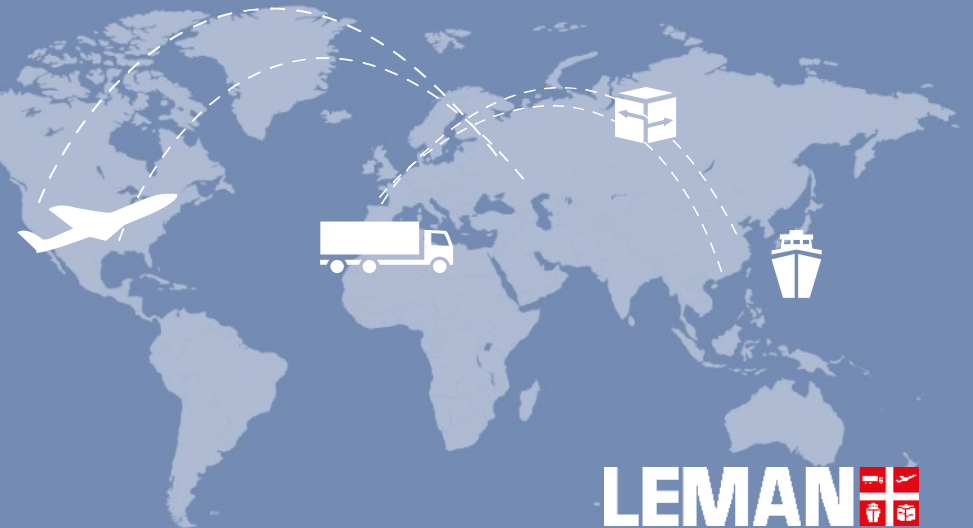
# WE ALWAYS FIND A WAY

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It is a matter of delivering quality in everything we do as well as being focused and committed to responsible solutions.

*"As a customer you don't just move something from A to B – you move it with LEMAN"*

We can as a logistics provider no longer "impress" our customers with providing just the A to B journey itself. Today's competition lies in the services we provide on top of the A to B journey and customers expect extra value.



# BALANCE *the* LEMAN *way*

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At LEMAN, we value and respect people and are committed to building an inclusive environment where you can balance personal commitments and interests with a successful career.

We believe we will deliver the best customer care and quality service if we work well together as a team and if we all as individuals maintain a solid life balance.







# Treat others the way you want to be treated

Well. That's exactly what our core value **RESPECT** is all about.

To us, respect means listening to each other, accepting others for who they are, and understanding that we come from different cultures and backgrounds. It means acknowledging both our colleagues and customers for what they do and being patient with one another as we strive for a good collaboration.

# We all want to feel proud of the work we do, right?

And that's exactly what our core value QUALITY is all about.

We're all about prioritizing each other and making sure we create the best possible experience for our colleagues and customers. But it's not just about the end-result, it's also about the journey. We want to make sure we have a great work environment, and good communication, and reliable processes. And don't forget safety! We always want to make sure everyone is safe.





# We live and breathe commitment!

It's not just a word, it's a lifestyle. We "give it our all" in everything we do, from serving customers with a smile to collaborating in a meaningful way with our colleagues.

We believe in spreading joy and positivity in the workplace, which only fuels our commitment. And we understand that commitment is always a two-way street. Feeling appreciated and having the resources to do our jobs to the best of our ability, pumps up our commitment levels. We take ownership of our actions and strive to make a difference in all we do.

# SUSTAINABILITY

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## We see ourselves as a 'Fast Follower'

...and both of those two words are important. We do not have an ambition for 'industry leadership' when it comes to sustainability – we leave that to the giants in the industry who have the resources to experiment with new, cutting-edge solutions.

But we also won't be satisfied with being seen as a foot-dragging follower here. We must be quick to implement solutions that work, and we know have an effect. We must position ourselves right on the heels of the very best, and we will do that.

Over recent years, we have halved our own CO<sub>2</sub> footprint, and with our sustainability strategy we have now set new, clear, and ambitious goals for how we can move forward further. Here you can see our specific objectives:

- Reduce CO<sub>2</sub>-emissions from own operations with 60% by 2030 (baseline 2020)
- Reduce CO<sub>2</sub>-emissions from scope 3 with 30% by 2035 (baseline 2022)
- Install solar panels on all new buildings (owned)
- Offer CO<sub>2</sub>-compensation to customers
- Reduce climate impact in partnership with customers



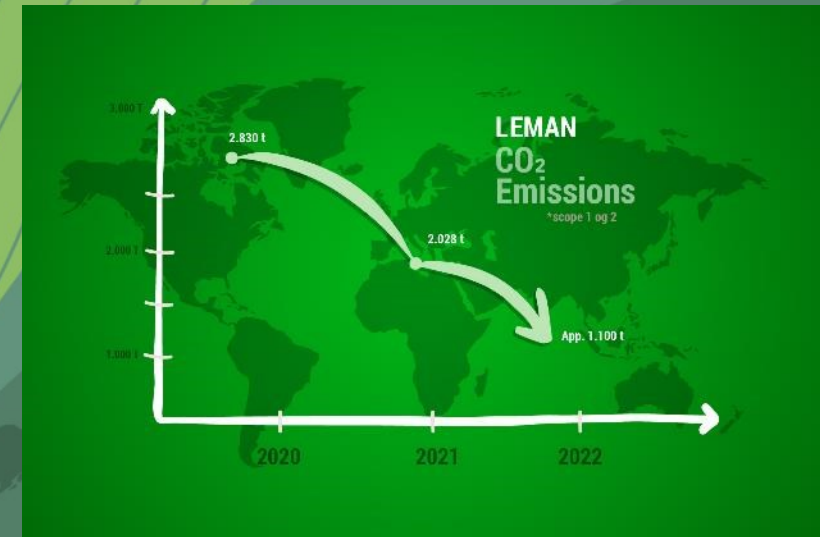
# Our SUSTAINABILITY strategy

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Our sustainability strategy both sets the direction for our focus on the environment and climate and on CSR.

For us, the main point is that we now have a unified strategy for this entire area, where we have determined our level of ambition and have determined specific goals, priorities, and initiatives that we can work with over the coming years.

Having a coherent strategy and clear objectives will help us to prioritize efforts over the coming years and will also show customers and partners that we take this area very seriously.



[Read more](#)



# CUSTOMER APPROACH

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WE BELIEVE IN SOLID, TRUSTING AND LONG-LASTING RELATIONSHIPS

## Listen to you proactively

Customer feedback helps us to step into the customer's shoes. To support our values Quality, Commitment and Respect, we conduct customer Experience survey. We respect the customers' demands for quality and we commit ourselves to act accordingly



# DIGITALIZATION

ABOUT CONNECTIVITY, TRANSPARENCY AND THE FUTURE

# Jump into the world of our digital solutions!





# DIGITALIZATION

## CO2 EMISSIONS DATA

As a responsible company that strives to reduce the climate impact of our operations, we measure our own carbon footprint, and support our customers' environmental ambitions by allowing our customers to see CO2 emissions per shipment free of charge.

The data is provided by EcoTransIT – one of the leading emission reporting systems, compliant with GHG protocol, GLEC Framework and EN16258.

<https://en.leman.com/co2> 

<https://www.ecotransit.org/en/> 





# DIGITALIZATION

## TIME SAVING

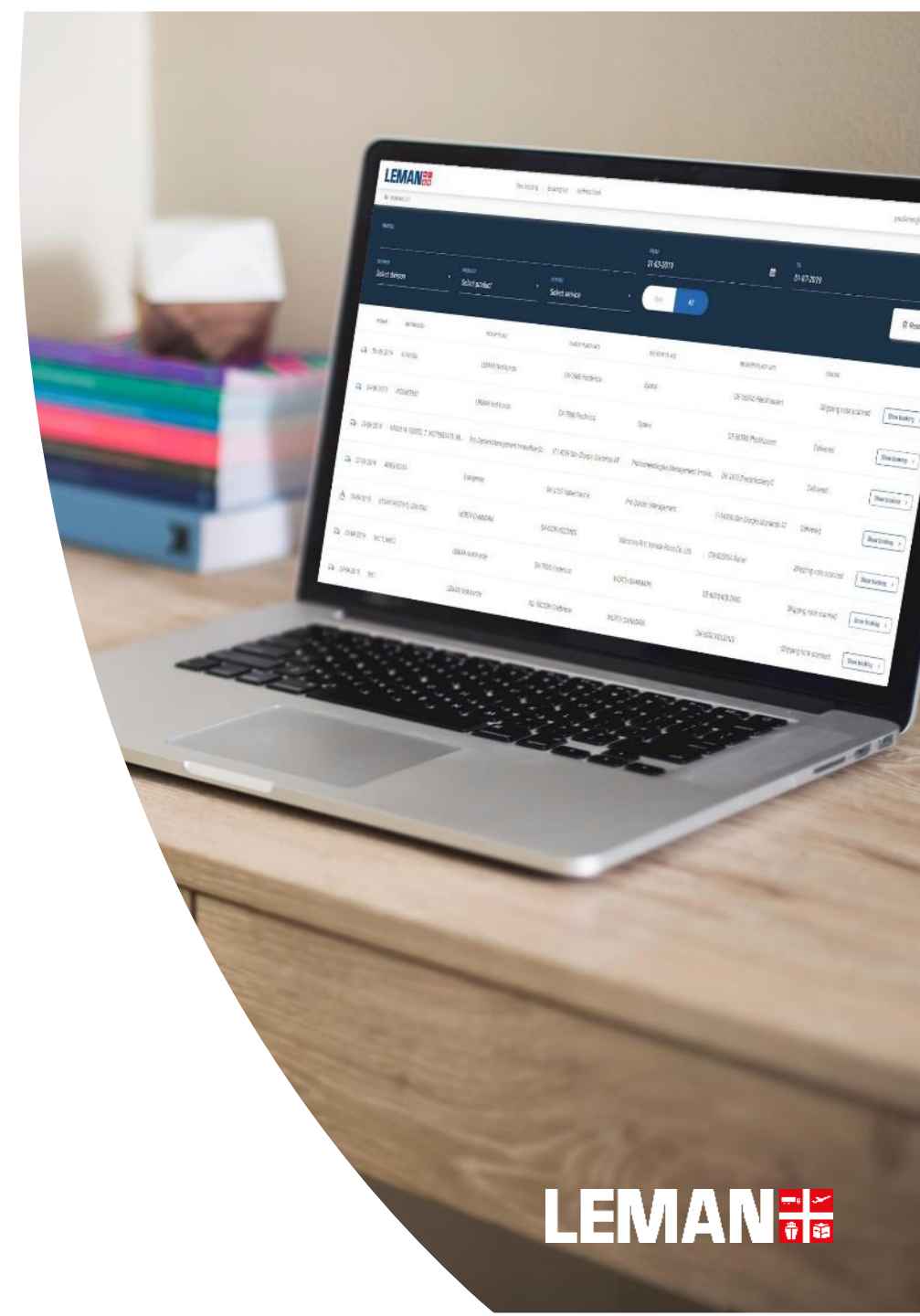
By utilizing the [yourLEMAN system](#), you can consolidate all your information and logistics in a centralized platform, resulting in significant time efficiency. As the saying goes, Time is valuable currency.

This streamlined approach enables you to divert your attention towards other pressing tasks while maintaining peace of mind. Moreover, you have the flexibility to check in at your convenience, ensuring easy access whenever needed.

With our **Purchase Order Management System**, you can say goodbye to manual paperwork and errors while streamlining your procurement process.

Take control of your finances and budgets with our system, cost savings and improved vendor relationships through accurate order management. Access real-time insights, tracking and reporting, empowering you to make informed decisions and optimize your purchasing strategy.

[Learn more](#)



# DIGITALIZATION

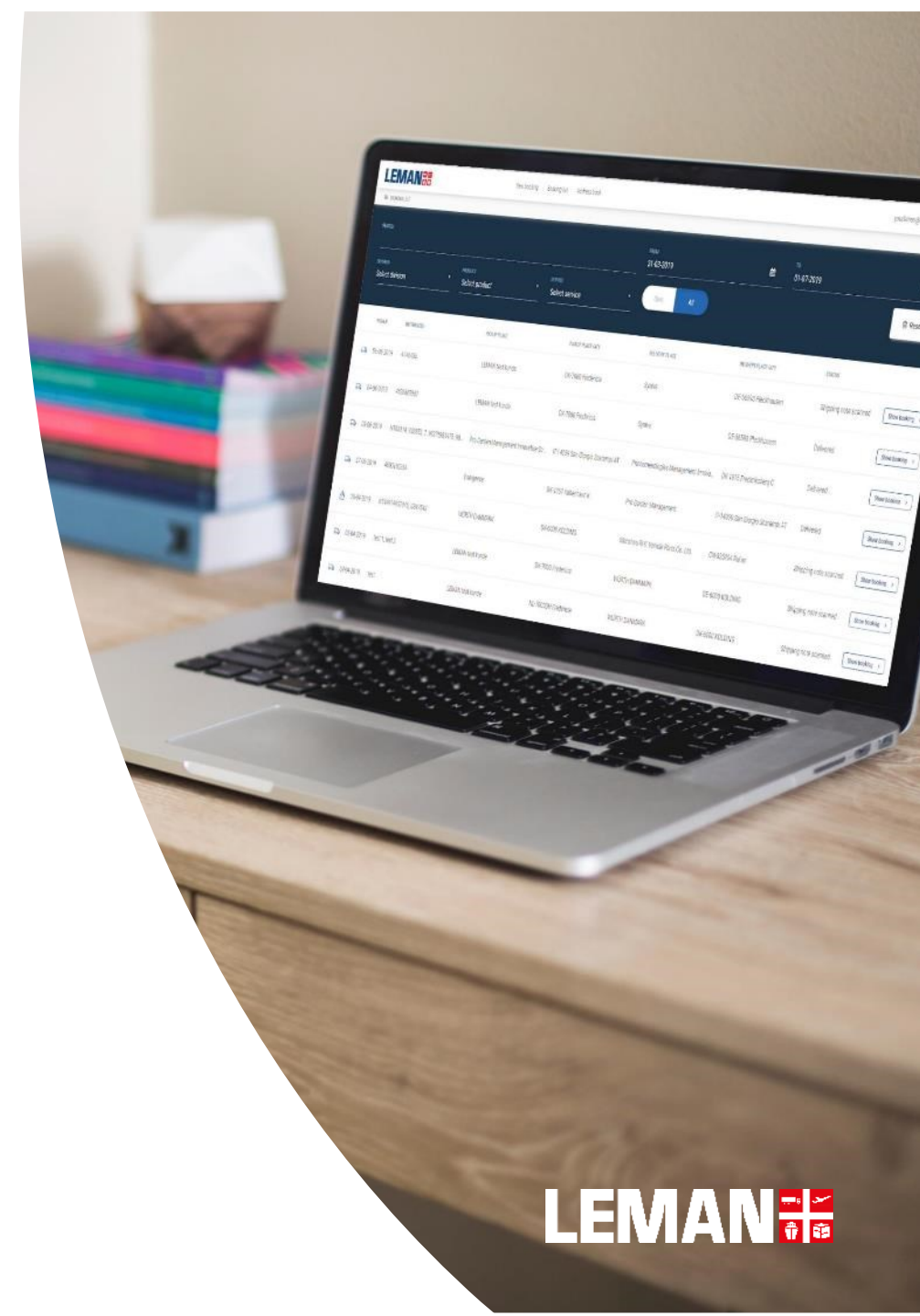
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## WE OFFER A BROAD INTEGRATION PACKAGE

It is important for LEMAN to provide automated services for business automation, as it is one of the key elements for improving the customer experience. More and more customers request integrated solutions to enable dynamic and reliable data exchange.

# LEMAN offers both integration via EDI and API

[Learn more](#)



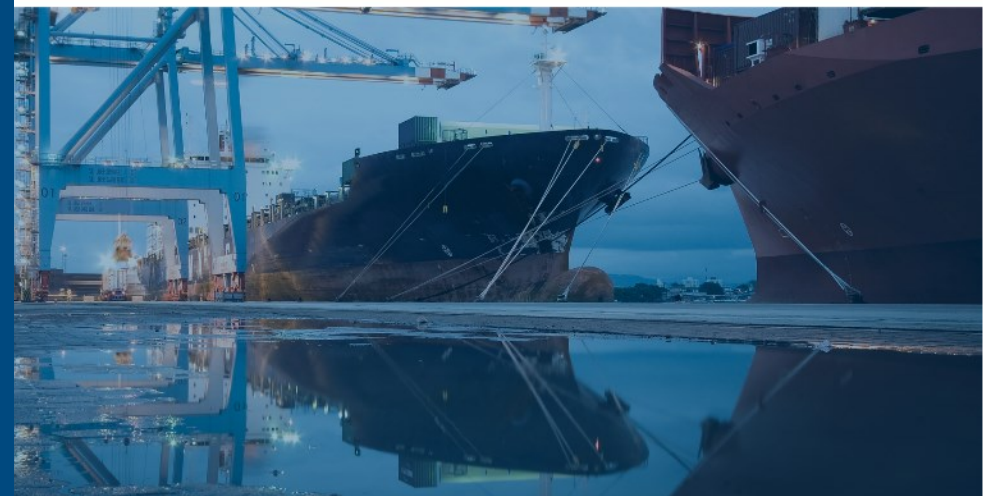
# OUR SERVICES

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A SOLUTION TAILORMADE FOR YOU

This requires experience,  
flexibility and creativity

Regardless of the size of the job, if it is by air, sea, rail or truck,  
our aim is always the same: to compose a solution that best  
serves the interests of the customer in terms of time and price.



**LEMAN** 



# PHARMA VERTICAL

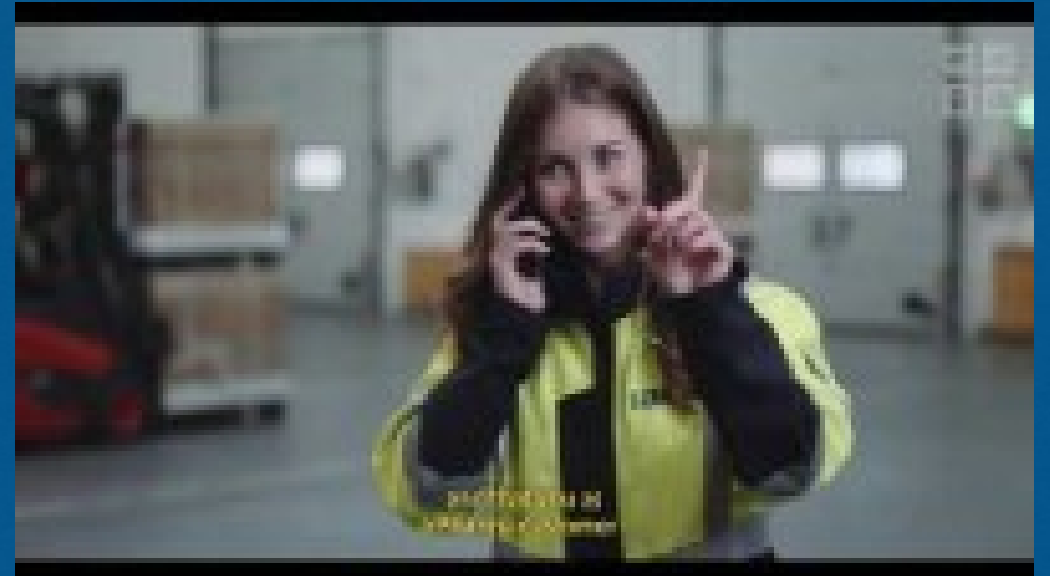


## Fully capable of handling your **pharmaceuticals**.

We take care of everything ranging from clinical studies and active pharmaceutical ingredients to finished pharmaceutical products. LEMAN is GDP and GMP certified by the Danish Medicines Agency, and we are therefore fully capable of handling your pharmaceuticals.

We work very structured within our pharma healthcare business area, and our internal quality department continuously makes sure that we comply with the increasingly stringent regulations, requirements, and rules on the area.

We know that pharmaceuticals save lives, and therefore, we handle your products with the greatest of caution and respect. With us as your partner, you will get a customized solution that fits your company's requirements and needs, and you will get access to a group of experts, who are always ready to help with your pharma healthcare logistics.



# CONTRACT LOGISTICS



## Pick and pack services or complete pallet management?

Whether you need storage space for a few hundred cases or for many thousands of pallets, pick and pack services or complete pallet management, we have a solution for you.

We have more than 50,000 pallet places centrally located throughout the LEMAN Group. A large share of this capacity is used for foodstuffs, and we therefore maintain strict requirements for cleaning and pest control, as well as for temperature and humidity monitoring.



# THANK YOU

Any questions?

